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ANU CENTRE FOR EUROPEAN STUDIES

Identifying Opportunities in EU-Australia Trade in Services

Views from Australian service industries

Hazel V J Moir ANUCES

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The views presented are the author's and not those of either the ANU or the funding body

Australian Services Roundtable

Horizontal barriers to services trade

- Movement of people ([visas, qualifications](#))
- Movement of capital (commercial presence overseas)
- Domestic regulations
- Barriers to data flows (important, but outside scope)
- Services trade data

ASR also discuss trade negotiations, government support to business and exports and “intellectual property”

Movement of people issues

- Visas
 - Intra-business transferees (& family)
 - Suppliers
 - Students
- Recognition of qualifications
 - All professional services
 - Education services
 - Both students and teachers
 - Professional services [+ licensing issues]

Australian education services trade

- Australia's largest services export
- ASR makes 18 recommendations
 - 8 for domestic action; 12 for int'l action
- Extension of OECD STRI to cover education
- Submissions to DFAT from:
[Montessori School Murcia](#)



Financial services trade

- Funds management
 - implementation of new treaties (JP, KR, CN)
 - international privacy regime
- Banking
 - reduce implicit government guarantees
 - concentration / competition
- Insurance
 - MR actuarial qualifications (multilateral??)
 - Open life insurance market more

Services trade submissions to DFAT

Public submissions

- ANZ Bank
- Business Council of Australia
- Export Council of Australia
- Law Council of Australia
- Qantas
- Telstra

No non-public submissions re services

Excludes IP intensive service industries: Australia New Zealand Screen Association; Australian Digital Alliance; Interactive Games & Entertainment Association; SBS; Screen Producers Australia



Thank you.
Feedback to hazel.moir@anu.edu.au

DFAT's EU-AU Treaty page

<https://dfat.gov.au/trade/agreements/negotiations/aeufta/Pages/default.aspx>

Submissions:

<https://dfat.gov.au/trade/agreements/negotiations/aeufta/submissions/Pages/aeufta-submissions.aspx>